

GENERAL ASSEMBLY OF NORTH CAROLINA
SESSION 2009

S

1

SENATE BILL 877

Short Title: Health Benefit Plan Provider Contracts. (Public)

Sponsors: Senator Clodfelter.

Referred to: Commerce.

March 26, 2009

1 A BILL TO BE ENTITLED
2 AN ACT TO REQUIRE CONTRACTS BETWEEN HEALTH BENEFIT PLANS AND
3 HEALTH CARE PROVIDERS TO CONTAIN CERTAIN TERMS AND CONDITIONS.

4 The General Assembly of North Carolina enacts:

5 **SECTION 1.** Article 50 of Chapter 58 of the General Statutes is amended by
6 adding the following new Part to read:

7 "Part 7. Contracts between health benefit plans and health care providers.

8 **"§ 58-50-270. Purpose; contract provisions.**

9 (a) The purpose of this Part is to require that certain provisions be included in contracts
10 between health plans and health care providers. These requirements are in addition to any other
11 requirements of contract provisions applicable to health benefit plans under this Chapter.

12 (b) The main body of the contract must include provisions of North Carolina General
13 Statutes and regulations which materially affect the business relationship between physicians
14 and health plans. Those provisions shall be identified by the Commissioner.

15 (c) Contract attachments or addenda may supplement but not amend the main body of
16 the contract.

17 (d) In addition to the applicable statutory and regulatory provisions required under this
18 Chapter, the following items must be addressed in contracts:

19 (1) Contract term,

20 (2) Termination process,

21 (3) Amendment process,

22 (4) Contact person for notices (both parties),

23 (5) Types of products and specific lists of all product names applicable to the
24 contract,

25 (6) All rental networks and affiliated payers eligible to access the contracted
26 network,

27 (7) All vendored authorization programs and delegated entities, including
28 radiology benefit managers, vision programs, and mental health vendors,
29 must be listed in the contract or its attachments,

30 (8) Conflict resolution mechanisms,

31 (9) Complete list, title, and order of attachments, and

32 (10) Specific payment provisions containing specific information as required
33 under G.S. 58-50-276.

34 (e) When a new contract is executed, the contract effective date must be entered on the
35 contract, and copies of dually signed contracts with an accurate effective date must be provided
36 by the health plan.



1 (f) New physicians added to an existing contract must be provided an effective date
2 coterminous with this credentialing effective date.

3 (g) The language of the contract must be clear and reasonably understandable to a
4 health professional doing business in North Carolina.

5 **"§ 58-50-271. Definitions.**

6 Unless the context clearly requires otherwise, the following definitions apply in this Part.

7 (1) "Affiliated payers" – Payers eligible to access the contracted network.

8 (2) "Amendment" includes the following:

9 a. Changes in the terms of the contract, or

10 b. Additions or deletions in products, affiliated vendors, or rental
11 networks, or

12 c. Changes in fee schedules.

13 (3) "Authorization vendor" – A vendor contracted by the payer to manage
14 certain benefits within the contract. Examples include radiology benefit
15 managers, vision programs, and mental health vendors.

16 (4) "Contract" – the contract between a health plan and one or more health care
17 providers.

18 (5) "Delegated entity" – An entity, other than a health maintenance organization
19 authorized to engage in business itself, or through subcontracts with one or
20 more entities, undertakes to arrange for or provide medical care or health
21 care to an enrollee in exchange for a predetermined payment and that accepts
22 responsibility for performing on behalf of the health maintenance
23 organization specific functions as applicable to a health maintenance
24 organization.

25 (6) "EOB" – Explanation of Benefits provided to the individual covered under
26 the health plan.

27 (7) "Health plan" – Health benefit plans as defined in G.S. 58-3-167. All fair
28 contracting requirements apply to insurers, health benefit plans, and the State
29 Health Plan for Teachers and State Employees.

30 (8) "Insurer" – as that term is defined in G.S. 58-3-167.

31 (9) "Rental network" –

32 **"§ 58-50-272. Contract termination clauses.**

33 (a) The contract must include a mutual termination without cause provision with 90
34 days' prior written notice after an initial one-year term. The termination may be coincident with
35 the expiration of the one-year term.

36 (b) Termination must not be linked to a specific date or an anniversary date.
37 Termination without cause may be at any time after the initial one-year term.

38 (c) The 90-day termination without cause and anniversary date provisions may be
39 varied by mutual agreement only if the term of the agreement is three years or greater.

40 (d) Compensation terms, or requirements to continue to provide services, whichever
41 term applies, will not survive termination of a contract. Continuation of coverage required by
42 G.S. 58-67-88 shall be paid at billed charges.

43 (e) If the contract provides for termination for cause by either party, the contract shall
44 state:

45 (1) The specific reasons that may be cited for termination for cause, which shall
46 not be unreasonable, and

47 (2) The time frame and notice contact must also be specified.

48 **"§ 58-50-273. Notice contact provisions.**

49 (a) All contracts must contain a "notice contact" provision listing the name or title and
50 address of the person to whom all contracts, administrative policies, policies and procedures,

1 notices of material changes, termination notices, amendments, and other matters pertaining to
2 the contractual relationship must be sent.

3 (b) The notice contact will be designated by the physician practice and may include a
4 business manager, billing company, or other person as designated by the contract.

5 (c) There will also be a health plan notice contact designated by the health plan in the
6 contract.

7 (d) Date of receipt for all notices will be calculated as five business days after the date
8 the amendment is placed, first-class postage prepaid, in the United States mail.

9 **"§ 58-50-274. Contract amendments.**

10 (a) All contract amendments must be sent at least 90 days in advance of the amendment
11 effective date and mailed to the notice contact designated in the contract.

12 (b) The amendment will be dated, labeled "Amendment," signed by the party initiating
13 the amendment, and will include an amendment effective date.

14 (c) Date of receipt will be calculated as five business days after the date the amendment
15 is placed, first-class postage prepaid, in the United States mail.

16 (d) The recipient of the amendment will have at least 60 days from the date of receipt to
17 accept an amendment. Acceptance will be by signing the amendment and returning it to the
18 initiating party.

19 (e) If the amendment is not accepted within 60 days, the initiating party will be entitled
20 to terminate the agreement with 90 days' advance written notice.

21 (f) Additions or deletions of products or additions or deletions of affiliated payers or
22 rental networks able to access the health plan network.

23 **"§ 58-50-275. Policies and procedures.**

24 (a) An insurer shall provide a copy of the insurer's policies and procedures to the health
25 care provider concurrently with contracts under negotiation and new contracts, and annually to
26 all network physician practices. The policies and procedures may be provided to the health care
27 provider in hard copy, CD, or other electronic format, and may also be provided by posting the
28 policies and procedures on the insurer's Web site.

29 (b) Policies and procedures shall not conflict with or override contract language. In the
30 event of a conflict, the contract language will prevail.

31 (c) Policies and procedures shall not negatively change payment provisions of the
32 contract or adversely affect payment amounts.

33 **"§ 58-50-276. Fee schedule, bundling, and contract disclosures.**

34 (a) Fee schedule disclosures required under G.S. 58-3-227 shall include at a minimum:

35 (1) The description of the service, primary fee source, or reference schedule
36 including:

37 a. The version, edition or publication date, description of the payment
38 methodology, and

39 b. The actual payment amount or percentage of the primary fee source
40 or reference schedule.

41 (2) When payment or compensation is based on a publicly available relative
42 value unit system (RVU system) such as the Medicare RBRVS, the contract
43 shall identify the specific RVU system, its version, edition or publication
44 date, any applicable conversion or geographic factors used.

45 (3) When payment or compensation is based on an insurer-determined fee
46 schedule, the entire fee schedule including professional, facility, and global
47 charges shall be identified.

48 (b) Health plans shall make available on their Web site a preadjudication tool that
49 provides information to physicians regarding the manner in which its claim system adjudicates
50 claims for specific CPT[®] codes or combinations of such codes.

1 (c) Fee schedules, methodologies, and adjudication rules under the health plan shall be
2 provided to the health care provider within 30 days of request or concurrently during a contract
3 negotiation.

4 (d) Copies of contracts and all attachments shall be provided within 30 days of request
5 or concurrently during a contract negotiation.

6 (e) Lists of affiliated payers and rental networks eligible to access the contracted
7 network shall be provided with 30 days of request or concurrently during a contract
8 negotiation.

9 (f) Lists of delegated entities and authorization vendors doing business with the health
10 plan shall be provided within 30 days of request or concurrently during a contract negotiation.

11 **"§ 58-50-277. Material adverse changes.**

12 (a) Material adverse changes to the business relationship include the following:

13 (1) A change in an existing reimbursement policy that decreases the physician's
14 payment or compensation.

15 (2) Changes in the administrative procedures that can be expected to increase
16 the physician's administrative expense, and

17 (3) Changes in authorization vendors or delegated entities.

18 (b) Material adverse changes also include reimbursement policy changes.

19 (c) An insurer shall provide 90 days' advance notice of all material adverse changes to
20 the contract as required by G.S. 58-3-227.

21 **"§ 58-50-278. Accessibility standards.**

22 (a) Health plans must adhere to specific accessibility standards as follows:

23 (1) Specialty Care Services: Access to care shall be within 60 minutes in urban
24 areas, and 90 minutes in rural areas.

25 (2) Primary Care Services: Access to care shall be within 30 minutes in urban
26 areas, and 60 minutes in rural areas.

27 (b) The insurer shall not impose cost-sharing on patients treated by emergency
28 nonparticipating physicians to a greater extent than the insurer would impose if the
29 nonparticipating physicians were participating with the health plan.

30 (c) At the time the contract is signed or a new physician is added to an existing
31 contract, admitting physicians must use best efforts to obtain staff privileges at a local
32 participating hospital consistent with sound medical judgment and reasonable travel times.

33 **"§ 58-50-279. Physician remittance statement and EOBs for covered persons.**

34 (a) EOBs must include:

35 (1) The member name, member number, and the date of service.

36 (2) Amount of payment for each code for each covered person.

37 (3) Any adjustment to the bill submitted and an explanation for that adjustment.

38 (4) For nonparticipating physicians: Accurate patient responsibility amounts
39 defined as the difference between the bill charge amount and the paid
40 amount.

41 (5) For participating physicians: Accurate patient responsibility amounts
42 defined as the difference between the contracted rate and the paid amount.

43 (b) Patient/member EOB and physician remittance amount must not show different
44 patient responsibility amounts.

45 (c) Provider remittance statements must state clearly whether claims have been denied
46 due to benefits, medical necessity, or other reasons.

47 (d) Health plans shall use standard HIPAA transaction standards re: "reason codes" on
48 the EOB.

49 **"§ 58-50-280. Authorizations and appeals.**

1 (a) Health plans shall not deny authorizations for medical necessity and shall permit all
2 appeals if the provider has a reasonable explanation for not obtaining the authorization and
3 medical necessity criteria are otherwise fulfilled.

4 (b) When a patient is covered by two or more health plans, no secondary payer shall
5 deny payment of any claim for which a physician has previously obtained authorization from a
6 primary payer. If the primary payer does not require authorization, the secondary payer may not
7 condition payment or coverage on preauthorization of such services.

8 (c) Secondary payers may not condition payment on the amount paid or the contracted
9 rate of a primary payer. Any patient co-pay shall not be deducted by the secondary payer.

10 (d) Health plans and drug authorization vendors shall provide the name, address, and
11 phone number of a medical director who can be contacted during business hours.

12 (e) Health plans and authorization vendors shall provide an online process for prior
13 approvals and notifications.

14 (f) Authorization vendors shall disclose all clinical guidelines used in the
15 decision-making process.

16 (g) Restate G.S. 58-3-200(c).

17 **"§ 58-50-281. Miscellaneous contract provisions.**

18 (a) Physicians shall be permitted to opt out and shall not be required to participate in all
19 health plan products; failure to participate in a particular product cannot be a basis for
20 termination by the health plan.

21 (b) Physicians may also opt out or refuse participation in a rental network or an
22 affiliated payer; failure to participate in a particular rental network or accept an affiliated payer
23 cannot be a basis for termination by the health plan.

24 (c) Contracts cannot be assigned to another health plan without the physician's written
25 consent.

26 (d) Individual employment contracts, practice financial information, or other
27 proprietary practice information shall not be required to be disclosed in a contract.

28 (e) Health plans cannot require most favored nations clauses in contracts requiring a
29 physician practice to contract with it on more favorable payment terms than other health plans.

30 (f) After credentialing is completed, health plans shall immediately notify the practice
31 notice contact person of the specific action taken and the effective date, if applicable.

32 (g) Arbitration clauses, if any, shall not require that mediation or arbitration be held in a
33 venue outside of North Carolina and shall not be binding.

34 (h) Physicians shall be able to submit retroactive claims commencing from the time the
35 credentialing application is complete if the physician's application for credentialing is accepted
36 by the health plan.

37 **"§ 58-50-282. Summary disclosure form.**

38 Health plans shall provide a summary of physician contract provisions. The summary form
39 shall not be part of the contract and shall have no legal effect. Elements of the summary
40 disclosure form included:

41 (1) Contract duration.

42 (2) Contract termination provisions.

43 (3) Responsible party for payment.

44 (4) List of all affiliated payers able to access the contract.

45 (5) List of all products applicable to the contract.

46 **"§ 58-50-283. Scope.**

47 Nothing in this Part shall be construed to impede, reduce, or otherwise adversely affect the
48 Commissioner's authority to enforce the provisions of this Chapter."

49 **SECTION 2.** This act becomes effective January 1, 2010, and applies to health
50 benefit plan contracts between health benefit plan insurers and health care providers delivered,
51 amended, or renewed on and after that date.